

Metadata of the chapter that will be visualized in Online

Series Title	On Thinking
Chapter Title	Comparison
Chapter SubTitle	
Copyright Year	2010
Copyright Holder	Springer-Verlag Berlin Heidelberg
Corresponding Author	Family Name Goldstone
	Particle
	Given Name Robert L.
	Suffix
	Division Department of Psychology
	Organization Indiana University
	Address 47408 , Bloomington, IN, USA
	Email rgoldsto@indiana.edu
Author	Family Name Day
	Particle
	Given Name Sam
	Suffix
	Division Department of Psychology
	Organization Indiana University
	Address 47408 , Bloomington, IN, USA
	Email
Author	Family Name Son
	Particle
	Given Name Ji Y.
	Suffix
	Division Department of Psychology
	Organization Indiana University
	Address 47408 , Bloomington , IN, USA
	Email
Abstract	<p>The process of comparison plays a critical role in problem solving, judgment, decision making, categorization, and cognition, broadly construed. In turn, determination of similarities and differences plays a critical role for comparison. In this chapter, we describe important classes of formal models of similarity and comparison: geometric, featural, alignment-based, and transformational. We also consider the question of whether similarity is too flexible to provide a stable grounding for cognition, and conversely, whether it is insufficiently flexible to account for the sophistication of cognition. Both similarity assessments and comparison are argued to provide valuable general-purpose cognitive strategies.</p>

Comparison 1

Robert L. Goldstone, Sam Day, and Ji Y. Son 2

[AU1] **Abstract** The process of comparison plays a critical role in problem solving, judgment, decision making, categorization, and cognition, broadly construed. In turn, determination of similarities and differences plays a critical role for comparison. In this chapter, we describe important classes of formal models of similarity and comparison: geometric, featural, alignment-based, and transformational. We also consider the question of whether similarity is too flexible to provide a stable grounding for cognition, and conversely, whether it is insufficiently flexible to account for the sophistication of cognition. Both similarity assessments and comparison are argued to provide valuable general-purpose cognitive strategies.

1 Introduction 12

It might not be immediately clear why the topic of comparison warrants a whole chapter in a book on human thinking. Of course, we are often required to make decisions that involve comparing two or more alternatives and assessing their relative value. Which car should I buy? Which job is more suited to my long-term goals? Would I rather have the soup or the salad? But in the grand scheme of human cognition, it might seem that such processes could be relegated to a subheading in a chapter on decision making.

In fact, comparison is one of the most integral components of human thought. Along with the related construct of *similarity*, comparison plays a crucial role in almost everything that we do. Furthermore, comparison itself is a powerful cognitive tool – in addition to its supporting role in other mental processes, research has demonstrated that the simple act of comparing two things can produce important changes in our knowledge.

R.L. Goldstone (✉), S. Day, and J.Y. Son
 Department of Psychology, Indiana University, Bloomington, IN, 47408, USA
 e-mail: rgoldsto@indiana.edu

B. Glatzeder et al. (eds.), *Towards a Theory of Thinking*, On Thinking,
 DOI 10.1007/978-3-642-03129-8_7, © Springer-Verlag Berlin Heidelberg 2010

R.L. Goldstone et al.

26 One primary function of comparison is simply to assess the similarity of two
27 things. To understand why this is such an important part of cognition, consider the
28 variety of processes that are hypothesized to use similarity as an input. In models
29 of memory, recognition and reminding have been argued to rely on the similarity [AU2]
30 between a stimulus and a long-term representation (Hintzman 1986; Shiffrin and
31 Steyvers 1997). Models of categorization have proposed that new examples are
32 classified based on their similarity to other category members (Medin and Shaffer
33 1978; Nosofsky 1984), or to a prototype of a category (Reed 1972). When making
34 inferences about unknown properties, people often appear to rely on their knowl-
35 edge about other similar entities and situations to make reasonable predictions
36 (Osherson et al. 1990; Shepard 1987), and people are very likely to look to similar
37 situations from their past when understanding and solving new problems (Holyoak
38 and Koh 1987; Ross 1989). Thus, it is a rare moment in our lives when comparison
39 and similarity do *not* seem to play a role.

40 However, comparison does more than simply assess existing representations – it
41 can also affect our understanding of the things that are being compared. For example,
42 research in decision making has shown that people's judgments and preferences
43 may vary significantly based on the particular comparisons that are made (Huber
44 et al. 1982; Simonson 1989). More direct evidence comes from Medin et al. (1993),
45 who found that participants interpreted the features of an item differently when it
46 had been compared to different alternatives. For example, in the top row of Fig. 1,
47 when the ambiguous object B is compared to A, participants often write that a simi-
48 larity between the pair is that both shapes have three prongs. However, when B is
49 paired with C instead, participants often write that a similarity between the pair
50 is that they both possess four prongs, and a difference is that one of B's prongs is
51 warped or stunted. In other words, the comparison process seems to determine the
52 content of our representations.

53 Importantly, these representational changes often appear to be of a very beneficial
54 kind: comparison can allow an individual to look past simple "surface" features,
55 and to focus instead on potentially more meaningful structural commonalities and
56 differences. For example, (Gentner and Namy 1999; Namy and Gentner 2002)
57 found that comparing two objects allowed young children to overcome their strong
58 bias for perceptual similarity, and to group objects instead on common taxonomic
59 membership. Even more impressively, research has shown that a previous comparison
60 can change the way that people interpret *new* situations. When people compare two
61 cases that share the same underlying principle, they are far more likely to recognize
62 new cases where that principle is applicable (e.g., Gick and Holyoak 1983; Gentner
63 et al. 2003). This improvement does not occur if the two cases are evaluated
64 independently, without comparison (see Gentner's chapter on analogy in this book
65 for a more detailed account of these kinds of effects). Even comparing situations
66 that have slightly different underlying structures can be very beneficial, because
67 it tends to highlight those structural differences (so-called "near miss" cases;
68 Winston 1975).

69 Comparison therefore provides an invaluable tool for learning, allowing people
70 to see how two things are alike and different, and to see important features of each

Comparison

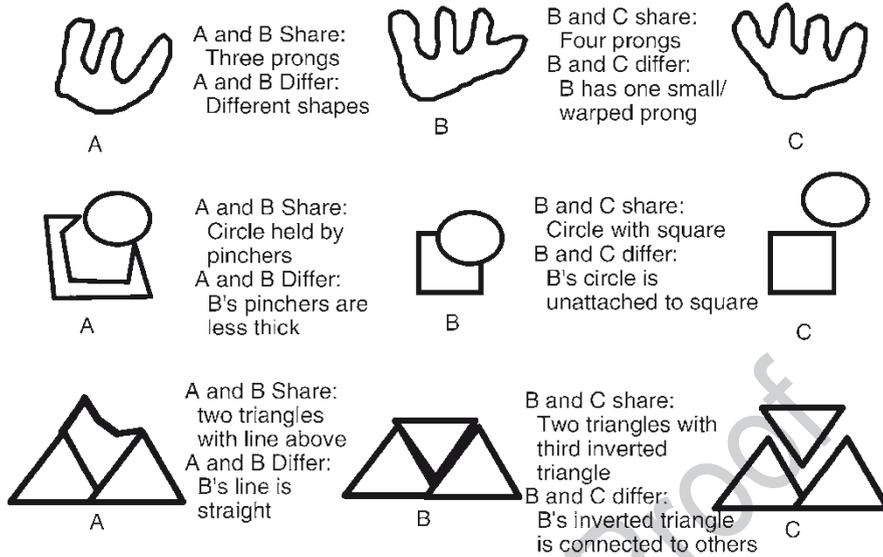


Fig. 1 Examples of stimuli from Medin et al. (1993). Subjects were asked to describe features that were shared and difference between pairs of objects. The middle objects labeled *B* are ambiguous, and tend to be interpreted in a manner that is consistent with the objects (*A* or *C*) with which they are paired. When determining both common and distinctive features, people apparently first interpret objects so as to make them more comparable

case that might otherwise have been overlooked. This helps to explain why educational assignments that ask a student to “compare and contrast” are such a powerful tool (i.e., Bransford and Schwartz 1999), and makes it that much more puzzling that these types of assignments seem to have fallen out of favor in recent years.

2 Models of Similarity

Given the cognitive importance of comparison, it is understandable that there have been several attempts to formalize the comparison process. The formal treatments frequently center on the question of what makes things seem similar to people. One of the prominent goals of comparison is to determine how, and in what ways, two objects, scenes, or entities are similar to one another.

The formal treatments of similarity simultaneously provide theoretical accounts of similarity and describe how it can be empirically measured (Hahn 2003). These models have had a profound practical impact in statistics, automatic pattern recognition by machines, data mining, and marketing (e.g., online stores can provide “people similar to you liked the following other items...”). Our brief survey is organized in terms of the following models: geometric, feature-based, alignment-based, and transformational. It should be noted that although these models are laudable for

R.L. Goldstone et al.

88 their quantitative predictions, they also bypass the important issue of what counts
89 as a psychologically significant description of an object in the first place. These
90 models adopt a philosophy of “You tell me what the features/dimensions/attributes/
91 relations of an object are, and I will tell you how they are integrated together to
92 come up with an impression of similarity.” In fact, this attitude downplays the hard
93 cognitive work in comparison that involves coming up with these descriptions in
94 the first place (Goldstone et al. 1997; Hofstadter 1997; Shanon 1988). To be complete
95 cognitive models, at the very least the models ~~to~~ described below need to be
96 supplemented by perceptual and conceptual processes that provide input descriptions.
97 Furthermore, even this division of cognitive labor into representational and
98 comparison processes has been questioned. As mentioned earlier, these two cognitive
99 acts cannot be so cleanly separated because the very act of comparison alters one’s
100 descriptions of the compared objects.

101 2.1 Geometric Models and Multidimensional Scaling

102 Geometric models of similarity have been among the most influential approaches
103 to analyzing similarity (Carroll and Wish 1974; Torgerson 1965). These approaches
104 are exemplified by nonmetric multidimensional scaling (MDS) models (Shepard
105 1962a, 1962b). MDS models represent similarity relations between entities in terms
106 of a geometric model that consists of a set of points embedded in a dimensionally
107 organized metric space. The input to MDS routines may be similarity judgments,
108 dissimilarity judgments, confusion matrices, correlation coefficients, joint proba-
109 bilities, or any other measure of pairwise proximity. The output of an MDS routine
110 is a geometric model of the data, with each object of the data set represented as a
111 point in an n -dimensional space. The similarity between a pair of objects is taken
112 to be inversely related to the distance between two objects’ points in the space. In
113 MDS, the distance between points i and j is typically computed by:

$$114 \text{dissimilarity}(i, j) = \left[\sum_{k=1}^n |X_{ik} - X_{jk}|^r \right]^{\frac{1}{r}}, \quad (1)$$

115 where n is the number of dimensions, X_{ik} is the value of dimension k for item i ,
116 and r is a parameter that allows different spatial metrics to be used. With $r = 2$, a
117 standard Euclidean notion of distance is invoked, whereby the distance between two
118 points is the length of the straight line connecting the points. If $r = 1$, then distance
119 involves a city-block metric where the distance between two points is the sum of
120 their distances on each dimension (“short-cut” diagonal paths are not allowed to
121 directly connect points differing on more than one dimension). A Euclidean metric
122 often provides a better fit to empirical data when the stimuli being compared are
123 composed of integral, perceptually fused dimensions such as the brightness and
124 saturation of a color. Conversely, a city-block metric is often appropriate for
125 psychologically separated dimensions such as brightness and size (Attneave 1950).

Comparison

A study by Smith et al. (1974) illustrates a classic use of MDS. They obtained similarity ratings from subjects on many pairs of birds. Submitting these pairwise similarity ratings to MDS analysis, they obtained the results shown in Fig. 2a (Fig. 2b shows a second analysis involving animals more generally). The MDS algorithm produced this geometric representation by positioning the birds in a two-dimensional space such that birds that are rated as being highly similar are very close to each other in the space. One of the main applications of MDS is to determine the underlying dimensions comprising the set of compared objects. Once the points are positioned in a way that faithfully mirrors the subjectively obtained similarities, it is often possible to give interpretations to the axes, or to rotations of the axes. Assigning subjective interpretations to the geometric model's axes, the experimenters suggested that birds were represented in terms of their values on dimensions such as "ferocity" and "size." It is important to note that the proper psychological interpretation of a geometric representation of objects is not necessarily in terms of its Cartesian axes. In some domains, such as musical pitches, the best interpretation of objects may be in terms of their polar coordinates of angle and length (Shepard 1982). Recent work has extended geometric representations still further, representing patterns of similarities by generalized, nonlinear manifolds (Tenenbaum et al. 2000).

Another use of MDS is to create quantitative representations that can be used in mathematical and computational models of cognitive processes. Numeric representations, namely coordinates in a psychological space, can be derived for stories, pictures, sounds, words, or any other stimuli for which one can obtain subjective similarity data. Once constructed, these numeric representations can be used to

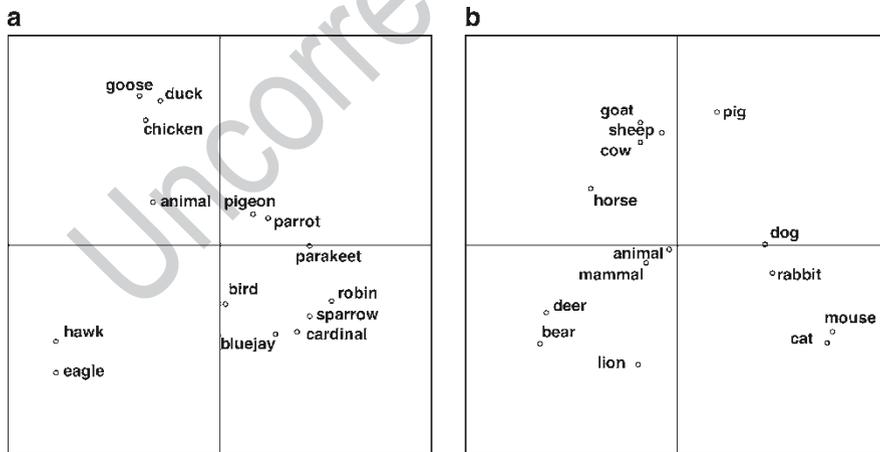


Fig. 2 Two multidimensional scaling (MDS) solutions for sets of birds (a) and animals (b). The distances between the animals in the space reflect their psychological dissimilarity. Once an MDS solution has been made, psychological interpretations for the dimensions may be possible. In these solutions, the horizontal and vertical dimensions may represent size and domesticity, respectively (Reprinted from Rips et al. 1974, by permission)

[AU3]

R.L. Goldstone et al.

150 predict people's categorization accuracy, memory performance, or learning speed.
 151 MDS models have been successful in expressing cognitive structures in stimulus
 152 domains as far removed as animals (Smith et al. 1974), Rorschach ink blots
 153 (Osterholm et al. 1985), chess positions (Horgan et al. 1989), and air flight scenarios
 154 (Schvaneveldt et al. 1985). Many objects, situations, and concepts seem to be psy-
 155 chologically structured in terms of dimensions, and a geometric interpretation of the
 156 dimensional organization captures a substantial amount of that structure.

157 Obtaining all pairwise similarity ratings among a large set of objects is, experi-
 158 mentally speaking, effortful. For N objects, N^2 ratings are required as input to a
 159 standard MDS algorithm. However, geometric models of similarity have received
 160 a recent boost from automated techniques for analyzing large corpora of text. A
 161 computational approach to word meaning that has received considerable recent
 162 attention has been to base word meanings solely on the patterns of cooccurrence
 163 between a large number of words in an extremely large text corpus (Burgess and
 164 Lund 2000; Griffiths et al. 2007; Landauer and Dumais 1997). Mathematical tech-
 165 niques are used to create vector encodings of words that efficiently capture their
 166 cooccurrences. If two words, such as "cocoon" and "butterfly" frequently cooccur
 167 in an encyclopedia or enter into similar patterns of cooccurrence with other words,
 168 then their vector representations will be highly similar. The meaning of a word, its
 169 vector in a high dimensional space, is completely based on the contextual similar-
 170 ity of words to other words. Within this high dimensional space, Landauer and
 171 Dumais (1997) conceive of similarity as the cosine of the angle between two
 172 words rather than their distance. With these new techniques, it is now possible to
 173 create geometric spaces with tens of thousands of words.

174 2.2 Featural Models

175 In 1977, Amos Tversky brought into prominence what would become the main
 176 contender to geometric models of similarity in psychology. The reason given for
 177 proposing a feature-based model was that subjective assessments of similarity did
 178 not always satisfy the assumptions of geometric models of similarity:

179 Minimality: $D(A,B) \geq D(A,A) = 0$

180 Symmetry: $D(A,B) = D(B,A)$

181 The Triangle Inequality: $D(A,B) + D(B,C) \geq D(A,C)$

182 where $D(A,B)$ is interpreted as the dissimilarity between items A and B .

183 Violations of all three assumptions have been empirically obtained (Polk et al.
 184 2002; Tversky 1977; Tversky and Gati 1982; Tversky and Hutchinson 1986). In
 185 light of the above potential problems for geometric representations, Tversky (1977)
 186 proposed to characterize similarity in terms of a feature-matching process based on
 187 weighting common and distinctive features. In this model, entities are represented
 188 as a collection of features and similarity is computed by:

$$189 \quad S(A,B) = \theta f(A \cap B) - \alpha f(A - B) - \beta f(B - A).$$

Comparison

The similarity of A to B is expressed as a linear combination of the measure of the common and distinctive features. The term $(A \cap B)$ represents the features that items A and B have in common. $(A - B)$ represents the features that A has but B does not. $(B - A)$ represents the features of B that are not in A . θ , α and β are weights for the common and distinctive components. Common features as compared to distinctive features, are given relatively more weight for verbal as opposed to pictorial stimuli (Gati and Tversky 1984), for coherent as opposed to noncoherent stimuli (Ritov et al. 1990), for similarity as opposed to difference judgments (Tversky 1977), and for entities with a large number of distinctive as opposed to common features (Gati and Tversky 1984). There are no restrictions on what may constitute a feature. A feature may be any property, characteristic or aspect of a stimulus. Features may be concrete or abstract (i.e., "symmetric" or "beautiful").

The Contrast Model predicts asymmetric similarity because α is not constrained to equal β and $f(A - B)$ may not equal $f(B - A)$. North Korea is predicted to be more similar to Red China than vice versa if Red China has more salient distinctive features than North Korea, and α is greater than β . The Contrast Model can also account for nonmirroring between similarity and difference judgments. The common features term $(A \cap B)$ is hypothesized to receive more weight in similarity than difference judgments; the distinctive features term receives relatively more weight in difference judgments. As a result, certain pairs of stimuli may be perceived as simultaneously being more similar to and more different from each other, compared to other pairs (Tversky 1977). Sixty-seven percent of a group of subjects selected West Germany and East Germany as more similar to each other than Ceylon and Nepal. Seventy percent of subjects also selected West Germany and East Germany as more different from each other than Ceylon and Nepal. According to Tversky, East and West Germany have more common and more distinctive features than Ceylon and Nepal.

A number of models are similar to the Contrast model in basing similarity on features and in using some combination of the $(A \cap B)$, $(A - B)$, and $(B - A)$ components. Sjoberg (1972) proposes that similarity is defined as $f(A \cap B)/f(A \cup B)$. Eisler and Ekman (1959) claim that similarity is proportional to $f(A \cap B)/(f(A) + f(B))$. Bush and Mosteller (1951) defines similarity as $f(A \cap B)/f(A)$. These three models can all be considered specializations of the general equation $f(A \cap B)/[f(A \cap B) + \alpha f(A - B) + \beta f(B - A)]$. As such, they differ from the Contrast model by applying a ratio function as opposed to a linear contrast of common and distinctive features.

The fundamental premise of the Contrast Model, that entities can be described in terms of constituent features, is a powerful idea in cognitive psychology. Featural analyses have proliferated in domains of speech perception (Jakobson et al. 1963), pattern recognition (Neisser 1967; Treisman 1986), perception physiology (Hubel and Wiesel 1968), semantic content (Katz and Fodor 1963), and categorization (Medin and Shaffer 1978). Neural network representations are often based on features, with entities being broken down into a vector of ones and zeros, where each bit refers to a feature or "microfeature." Similarity plays a crucial role in many connectionist theories of generalization, concept formation, and learning. The notion of dissimilarity used in these systems is typically the fairly simple function

R.L. Goldstone et al.

235 “Hamming distance.” The Hamming distance between two strings is simply their
236 city-block distance; that is, it is their $(A - B) + (B - A)$ term. “1 0 0 1 1” and “1 1
237 1 1 1” would have a Hamming distance of 2 because they differ on two bits.
238 Occasionally, more sophisticated measures of similarity in neural networks normalize
239 dissimilarities by string length. Normalized Hamming distance functions can be
240 expressed by $[(A - B) + (B - A)]/[f(A \cap B)]$.

241 2.3 Similarities Between Geometric and Feature-Based Models

242 While MDS and featural models are often analyzed in terms of their differences,
243 they also share a number of similarities. Recent progress has been made on combining
244 both representations into a single model, using Bayesian statistics to determine
245 whether a given source of variation is more efficiently represented as a feature or
246 dimension (Navarro and Lee 2004). Tversky and Gati (1982) described methods of
247 translating continuous dimensions into featural representations. Dimensions that
248 are sensibly described as being more or less (e.g., loud is more sound than soft,
249 bright is more light than dim, and large is more size than small) can be represented
250 by sequences of nested feature sets. That is, the features of B include a subset of A 's
251 features whenever B is louder, brighter, or larger than A . Alternatively, for qualitative
252 attributes like shape or hue (red is not subjectively “more” than blue), dimensions
253 can be represented by chains of features such that if B is between A and C on the
254 dimension, then $(A \cap B) \supset (A \cap C)$ and $(B \cap C) \supset (A \cap C)$. For example, if orange
255 lies between red and yellow on the hue dimension, then this can be featurally rep-
256 resented by orange sharing features with both red and yellow, features that red and
257 yellow do not share between themselves.

258 An important attribute of MDS models is that they create *postulated* representations,
259 namely dimensions, that explain the systematicities present in a set of similarity
260 data. This is a classic use of abductive reasoning; dimensional representations are
261 hypothesized that, if they were to exist, would give rise to the obtained similarity
262 data. Other computational techniques share with MDS the goal of discovering the
263 underlying descriptions for items of interest, but create featural rather than dimen-
264 sional representations. Hierarchical Cluster Analysis, like MDS, takes pairwise
265 proximity data as input. Rather than output a geometric space with objects as
266 points, Hierarchical Cluster Analysis outputs an inverted-tree diagram, with items
267 at the root-level connected with branches. The smaller the branching distance
268 between two items, the more similar they are. Just as the dimensional axes of MDS
269 solutions are given subjective interpretations, the branches are also given interpreta-
270 tions. For example, in Shepard's (1972) analysis of speech sounds, one branch is
271 interpreted as voiced phonemes while another branch contains the unvoiced phonemes.
272 In additive cluster analysis (Shepard and Arabie 1979) similarity data is transformed
273 into a set of overlapping item clusters. Items that are highly similar will tend to
274 belong to the same clusters. Each cluster can be considered as a feature. Recent
275 progress has been made on efficient and mathematically principled models that find

Comparison

such featural representations for large databases (Lee 2002; Navarro and Griffiths 276
2007; Tenenbaum 1996). 277

Another commonality between geometric and featural representations, one that 278
motivates the next major class of similarity models that we consider, is that both 279
use relatively unstructured representations. Entities are structured as sets of features 280
or dimensions with no relations between these attributes. Entities such as stories, 281
sentences, natural objects, words, scientific theories, landscapes, and faces are not 282
simply a “grab bag” of attributes. Two kinds of structure seem particularly impor- 283
tant: propositional and hierarchical. A proposition is an assertion about the relation 284
between informational entities (Palmer 1975). For example, relations in a visual 285
domain might include *Above*, *Near*, *Right*, *Inside*, and *Larger-than* that take infor- 286
mational entities as arguments. The informational entities might include features 287
such as *square*, and values on dimensions such as *3 in*. Propositions are defined as 288
the smallest unit of knowledge that can stand as a separate assertion and have a 289
truth value. The order of the arguments in the predicate is critical. For example, 290
above (Triangle, Circle) does not represent the same fact as *Above (Circle,* 291
Triangle). Hierarchical representations involve entities that are embedded in one 292
another. Hierarchical representations are required to represent the fact that *X is part* 293
of Y or that *X is a kind of Y*. For example, in Collins and Quillian’s (1969) proposi- 294
tional networks, labeled links (“Is-a” links) stand for the hierarchical relation 295
between *Canary* and *Bird*. 296

Geometric and featural accounts of similarity fall short of a truly general capacity 297
to handle structured inputs. Figure 3 shows an example of the need for structured 298
representations. Using these materials 20 undergraduates were shown triads 299
consisting of *A*, *B*, and *T*, and we asked them to decide whether Scene *A* or *B* was 300
more similar to *T*. The strong tendency to choose *A* over *B* in the first panel sug- 301
gests that the feature “square” influences similarity. Other choices indicated that 302

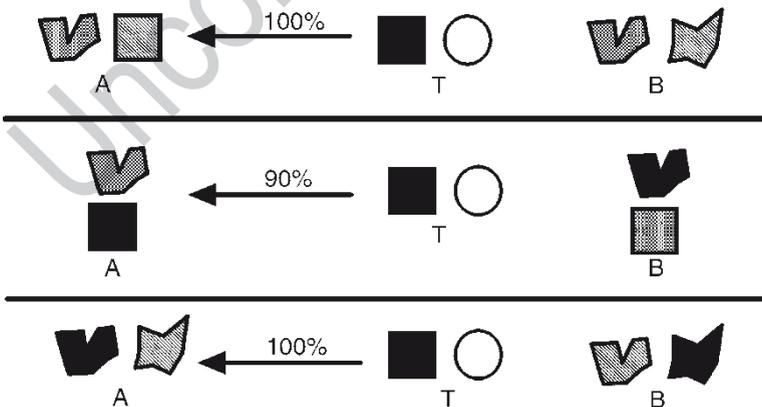


Fig. 3 The sets of objects *T* are typically judged to be more similar to the objects in the *A* sets than the *B* sets. These judgments show that people pay attention to more than just simple properties like “black” or “square” when comparing scenes

R.L. Goldstone et al.

303 subjects also based similarity judgments on the spatial locations and shadings of
304 objects as well as their shapes.

305 However, it is not sufficient to represent the left-most object of T as {Left, Square,
306 Black} and base similarity on the number of shared and distinctive features. In the
307 second panel, A is again judged to be more similar to T than is B . Both A and B have
308 the features "Black" and "Square." The only difference is that for A and T , but not B ,
309 the "Black" and "Square" features belong to the same object. This is only compatible
310 with feature set representations if we include the possibility of *conjunctive features* in
311 addition to *simple features* such as "Black" and "Square" (Gluck 1991; Hayes-Roth
312 and Hayes-Roth 1977). By including the conjunctive feature "Black-Square," pos-
313 sessed by both T and A , we can explain, using feature sets, why T is more similar to
314 A than B . The third panel demonstrates the need for a "Black-Left" feature, and other
315 data indicates a need for a "Square-Left" feature. Altogether, if we wish to explain
316 similarity judgments that people make we need a feature set representation that
317 includes six features (three simple and three complex) to represent the square of T .

318 However, there are two objects in T , bringing the total number of features
319 required to at least two times the six features required for one object. The number
320 of features required increases still further if we include feature-triplets such as
321 "Left-Black-Square." In general, if there are O objects in a scene, and each object
322 has F features, then there will be OF simple features. There will be O conjunctive
323 features that combine two simple features (i.e., *pairwise* conjunctive features).
324 If we limit ourselves to simple and pairwise features to explain the pattern of simi-
325 larity judgments in Fig. 3, we still will require $OF(F+1)/2$ features per scene, or
326 $OF(F+1)$ features for two scenes that are compared to one another.

327 Thus, featural approaches to similarity require a fairly large number of features
328 to represent scenes that are organized into parts. Similar problems exist for dimen-
329 sional accounts of similarity. The situation for these models becomes much worse
330 when we consider that similarity is also influenced by relations between features
331 such as "Black to the left of white" and "square to the left of white." Considering
332 only binary relations, there are $O^2F^2R-OF R$ relations within a scene that contains
333 O objects, F features per object, and R different types of relations between features.
334 More sophisticated objections have been raised about these approaches by John
335 Hummel and colleagues (Doumas and Hummel 2005; Hummel 2000, 2001; Hummel
336 and Biederman 1992; Hummel and Holyoak 1997, 2003; Holyoak and Hummel
337 2000). At the very least, geometric and featural models apparently require an
338 implausibly large number of attributes to account for the similarity relations
339 between structured, multipart scenes.

340 2.4 Alignment-Based Models

341 Partly in response to the difficulties that the previous models have in dealing with
342 structured descriptions, a number of researchers have developed alignment-based
343 models of similarity. In these models, comparison is not just matching features, but

Comparison

determining how elements correspond to, or align with, one another. Matching features are aligned to the extent that they play similar roles within their entities. For example, a car with a green wheel and a truck with a green hood both share the feature *green*, but this matching feature may not increase their similarity much because the car's wheel does not correspond to the truck's hood. Drawing inspiration from work on analogical reasoning (Gentner 1983, ~~see Chap. 1 in this volume~~; Holyoak 2005; Holyoak and Thagard 1995), in alignment-based models, matching features influence similarity more if they belong to parts that are placed in correspondence and parts tend to be placed in correspondence if they have many features in common and are consistent with other emerging correspondences (Goldstone 1994a; Markman and Gentner 1993a). Alignment-based models make purely relational similarity possible (Falkenhainer et al. 1989).

Initial evidence that similarity involves aligning scene descriptions comes from Markman and Gentner's (1993a) result that when subjects are asked to determine corresponding objects, they tend to make more structurally sound choices when they have first judged the similarity of the scenes that contain the objects. Research has found that relational choices such as "smallest object in its set" tend to influence similarity judgments more than absolute attributes like "3 in." when the overall amount of relational coherency across sets is high (Goldstone et al. 1991), the scenes are superficially sparse rather than rich (Gentner and Rattermann 1991; Markman and Gentner 1993a), subjects are given more time to make their judgments (Goldstone and Medin 1994), the judges are adults rather than children (Gentner and Toupin 1986), and abstract relations are initially correlated with concrete relations (Kotovsky and Gentner 1996).

Formal models of alignment-based similarity have been developed to explain how feature matches that belong to well-aligned elements matter more for similarity than matches between poorly aligned elements (Goldstone 1994a; Larkey and Love 2003). Inspired by work in analogical reasoning (Gentner 1983; Holyoak and Thagard 1989), Goldstone's (1994a) SIAM model is a neural network with nodes that represent hypotheses that elements across two scenes correspond to one another. SIAM works by first creating correspondences between the features of scenes. Once features begin to be placed into correspondence, SIAM begins to place objects into correspondence that are consistent with the feature correspondences. Once objects begin to be put in correspondence, activation is fed back down to the feature (mis)matches that are consistent with the object alignments. In this way, object correspondences influence activation of feature correspondences at the same time that feature correspondences influence the activation of object correspondences. Consistent with SIAM (1) aligned-feature matches tend to increase similarity more than unaligned-feature matches (Goldstone 1994a), (2) the differential influence between aligned and unaligned feature matches increases as a function of processing time (Goldstone and Medin 1994), (3) this same differential ~~influences increase~~ with the clarity of the alignments (Goldstone 1994a), and (4) under some circumstances, adding ~~that~~ a poorly aligned feature match can actually decrease similarity by interfering with the development of proper alignments (Goldstone 1996). The first effect is shown in Fig. 4. Participants were asked to

R.L. Goldstone et al.

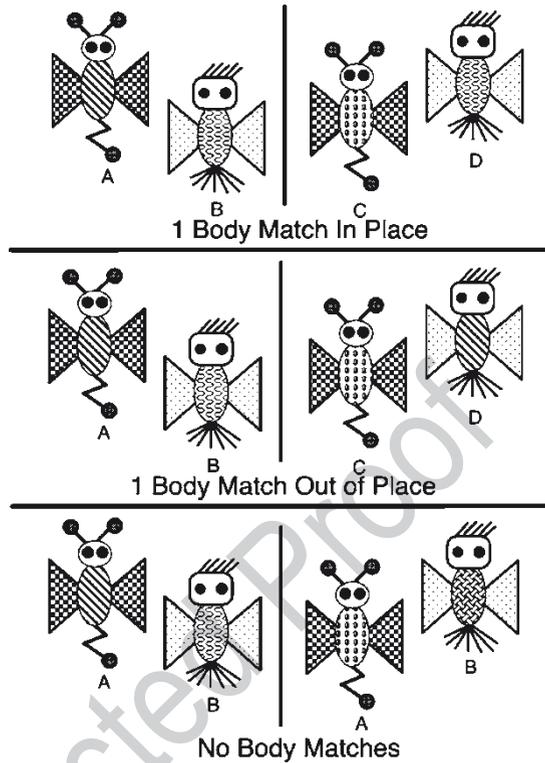


Fig. 4 Sample scenes from Goldstone (1994a). In the *top panel*, the two butterflies that share a matching body pattern are aligned with each other. In the *middle panel*, they are not aligned. In the *lowest panel*, there are no matching body patterns. Assessments of similarity between scenes decreases as we descend the panels

389 judge the similarity of scenes made up of two butterflies. The average similarity for
 390 the top panel comparison is greater than the middle panel comparison, because the
 391 weighting of feature match is affected by its alignment. In the top panel, matching
 392 body pattern occurs between butterflies that are likely to be placed into alignment
 393 on the basis of their other feature matches. However, typically the unaligned feature
 394 matches (Matches Out of Place) still increase similarity somewhat, and hence the
 395 average similarity is higher for the middle than lowest panel comparisons.

396 Another empirically validated set of predictions stemming from an alignment-
 397 based approach to similarity concerns alignable and nonalignable differences
 398 (Markman and Gentner 1993b). Nonalignable differences between two entities are
 399 attributes of one entity that have no corresponding attribute in the other entity.
 400 Alignable differences are differences that require that the elements of the entities
 401 first be placed in correspondence. When comparing a police car to an ambulance,
 402 a nonalignable difference is that police cars have weapons in them, but ambulances
 403 do not. There is no clear equivalent of weapons in the ambulance.
 404 Alignable differences include the following: police cars carry criminals to jails
 405 rather than carrying sick people to hospitals, a police car is a car while ambulances

Comparison

are vans, and police car drivers are policemen rather than emergency medical technicians. Consistent with the role of structural alignment in similarity comparisons, alignable differences influence similarity more than nonalignable differences do (Markman and Gentner 1996), and are more likely to be encoded in memory (Markman and Gentner 1997). Alignable differences between objects also play a disproportionately large role in distinguishing between different basic-level categories (e.g., cats and dogs) that belong to the same superordinate category (e.g., animals) (Markman and Wisniewski 1997). In short, knowing these correspondences affects not only how much a matching element increases similarity (Goldstone 1994a), but also how much a mismatching element decreases similarity. Considerable recent research has documented the role of structural alignment in influencing similarity of more natural stimuli, including words (Bernstein et al. 1994; Frisch et al. 1995; Hahn and Bailey 2005), sentences (Bassok and Medin 1997), consumer products (Zhang and Markman 1998), and legal cases (Hahn and Chater 1998; Simon and Holyoak 2002).

2.5 Transformational Models

A final historic approach to similarity that has been recently resuscitated is that the comparison process proceeds by transforming one representation into the other (see Chap. 1 for related arguments for the role of transformation in categorization). A critical step for these models is to specify what transformational operations are possible.

In an early incarnation of a transformational approach to cognition broadly construed, Garner (1974) stressed the notion of stimuli that are transformationally equivalent and are consequently possible alternatives for each other. In artificial intelligence, Shimon Ullman (1996) has argued that objects are recognized by being aligned with memorized pictorial descriptions. Once an unknown object has been aligned with all candidate models, the best match to the viewed object is selected. The alignment operations rotate, scale, translate, and topographically warp object descriptions.

In transformational accounts that are explicitly designed to model similarity data, similarity is usually defined in terms of transformational distance. In Wiener-Ehrlich et al. (1980) generative representation system, subjects are assumed to possess an elementary set of transformations, and invoke these transformations when analyzing stimuli. Their subjects saw linear pairs of stimuli such as $\{ABCD, DABC\}$ or two-dimensional stimuli such as $\{A, B, C, D, \dots, A, B, C\}$. Subjects were required to rate the similarity of the pairs. The researchers determined transformations that accounted for each subjects' ratings from the set $\{\text{rotate } 90^\circ, \text{rotate } 180^\circ, \text{rotate } 270^\circ, \text{horizontal reflection, vertical reflection, positive diagonal reflection, negative diagonal reflection}\}$. Similarity was assumed to decrease monotonically as the number of transformations required to make one sequence identical to the other increased. Imai (1977) makes a similar claim, empirically finding that as the

[AU5]

R.L. Goldstone et al.

447 number of transformations required to make two strings identical increased, so did
448 the strings' dissimilarity.

449 Recent work has followed up on Imai's research and has generalized it to stimu-
450 lus materials including arrangements of Lego bricks, geometric complexes, and sets
451 of colored circles (Hahn et al. 2003). According to these researchers' account, the
452 similarity between two entities is a function of the complexity of transformation,
453 from one to the other. The simpler the transformation, the more similar they are
454 assumed to be. The complexity of a transformation is determined in accord with
455 Kolmogorov complexity theory (Li and Vitanyi 1997), according to which the com-
456 plexity of a representation is the length of the shortest computer program that can
457 generate that representation. For example, the conditional Kolmogorov complexity
458 between the sequence 1 2 3 4 5 6 7 8 and 2 3 4 5 6 7 8 9 is small, because the simple
459 instructions $\times 2$ 1 to each digit and subtract 1 from each digit suffice to transform
460 one into the other. Experiments by Hahn et al. demonstrate that once reasonable
461 vocabularies of transformation are postulated, transformational complexity does
462 indeed predict subjective similarity ratings.

463 3 Conclusions

464 The study of similarity and comparison is typically justified by the argument that
465 so many theories in cognition depend upon similarity as a theoretical construct. An
466 account of what make problems, memories, objects, and words similar to one
467 another often provides the backbone for our theories of problem solving, attention,
468 perception, and cognition. As William James put it, "This sense of Sameness is the
469 very keel and backbone of our thinking" (James 1890/1950; p. 459).

470 However, others have argued that similarity is not flexible enough to provide a
471 sufficient account, although it may be a necessary component. There have been many
472 empirical demonstrations of apparent dissociations between similarity and other
473 cognitive processes, most notably categorization. Researchers have argued that cognition
474 is frequently based on theories (Murphy and Medin 1985), rules (Smith and Sloman
475 1994; Sloman 1996), or strategies that go beyond "mere" similarity (Rips 1989).

476 Despite the growing body of evidence that similarity comparisons do not
477 always track categorization decisions, there are still some reasons to be sanguine
478 about the continued explanatory relevance of similarity. Categorization itself
479 may not be completely flexible. People are influenced by similarity despite the
480 subjects' intentions and the experimenters' instructions (Allen and Brooks 1991;
481 Palmeri 1997; Smith and Sloman 1994). People seem to have difficulties ignor-
482 ing similarities between old and new patterns, even when they know a straight-
483 forward and perfectly accurate categorization rule. There appears to be a
484 mandatory consideration of similarity in many categorization judgments
485 (Goldstone 1994b).

486 Similarity and comparison play powerful roles in cognition in situations where
487 we do not know in advance exactly what properties of a situation are critical for its

Comparison

properties. We rely on comparison to generate inferences and categorize objects into kinds when we do not know exactly what properties are relevant, or when we cannot easily separate an object into separate properties. Accordingly, comparison is an excellent general purpose cognitive strategy. For example, even if we do not know why sparrows have hollow bones, by comparing sparrows to warblers, we may be led to infer that if sparrows have hollow bones, then probably warblers do as well because of their similarity to sparrows. Similarities revealed through comparison thus play a crucial role in making predictions because, tautologically, similar things usually look and behave similarly. Furthermore, once sparrows and warblers are compared, we may not only come to realize that they share the property of hollow bones, but we may even generate an explanation for this trait involving weight, energy requirements to lift a mass, and the importance of flight for the ecological niche of birds. This explanation can cause us to look at birds in a new way. ~~In this way,~~ comparison not only takes representations as inputs to establish similarities, but also uses similarity to establish new representations (Hofstadter 1997; Medin et al. 1993; Mitchell 1993). When we compare entities, our understanding of the entities changes, and this may turn out to be a far more important ~~consequent~~ of comparison than simply deriving an assessment of similarity.

~~Author Notes~~ ~~This research was funded by Department of Education, Institute of Education Sciences grant R305H050116, and NSF grant 0125287.~~ Correspondence concerning this chapter should be addressed to rgoldsto@indiana.edu or Robert Goldstone, ~~Psychology~~ Department, Indiana University, Bloomington, Indiana 47405. Further information about the laboratory can be found at <http://cognitn.psych.indiana.edu>.

References

- Allen SW, Brooks LR (1991) Specializing the operation of an explicit rule. *J Exp Psychol Gen* 120:3–19
- Attneave F (1950) Dimensions of similarity. *Am J Psychol* 63:516–556
- Bassok M, Medin DL (1997) Birds of a feather flock together: similarity judgments with semantically rich stimuli. *J Mem Lang* 36:311–336
- Bernstein LE, Demorest ME, Eberhardt SP (1994) A computational approach to analyzing sentential speech perception: Phoneme-to-phoneme stimulus/response alignment. *J Acoust Soc Am* 95:3617–3622
- Bransford JD, Schwartz DL (1999) Rethinking transfer: a simple proposal with multiple implications. *Rev Res Educ* 24:61–100
- Burgess C, Lund K (2000) The dynamics of meaning in memory. In: Diettrich E, Markman AB (eds) *Cognitive dynamics: conceptual change in humans and machines*. Lawrence Erlbaum, Mahwah, NJ, pp 117–156
- Bush RR, Mosteller F (1951) A model for stimulus generalization and discrimination. *Psychol Rev* 58:413–423
- Carroll JD, Wish M (1974) Models and methods for three-way multidimensional scaling. In Krantz DH, Atkinson RC, Luce RD, Suppes P (eds) *Contemporary developments in mathematical psychology*, vol 2. Freeman, San Francisco, pp 57–105
- Collins AM, Quillian MR (1969) Retrieval time from semantic memory. *J Verbal Learn Verbal Behav* 8:240–247

R.L. Goldstone et al.

- 532 Dumas LAA, Hummel JE (2005) Approaches to modeling human mental representation: what
533 works, what doesn't, and why. In Holyoak KJ, Morrison RG (eds) *The Cambridge handbook*
534 *of thinking and reasoning*. Cambridge University Press, Cambridge, England, pp 73–91
- 535 Eisler H, Ekman G (1959) A mechanism of subjective similarity. *Acta Psychol* 16:1–10
- 536 Falkenhainer B, Forbus KD, Gentner D (1989) The structure-mapping engine: Algorithm and
537 examples. *Artif Intell* 41:1–63
- 538 Frisch SA, Broe MB, Pierrehumbert JB (1995) The role of similarity in phonology: Explaining
539 OCP-Place. In Elenius K, Branderud P (eds) *Proceedings of the, 13th International Conference*
540 *of the Phonetic Sciences, Stockholm, vol 3*, pp 544–547
- 541 Garner WR (1974) *The processing of information and structure*. Wiley, New York
- 542 Gati I, Tversky A (1984) Weighting common and distinctive features in perceptual and conceptual
543 judgments. *Cogn Psychol* 16:341–370
- 544 Gentner D (1983) Structure-mapping: a theoretical framework for analogy. *Cogn Sci* 7:155–170
- 545 Gentner D, Namy L (1999) Comparison in the development of categories. *Cogn Dev*
546 14:487–513
- 547 Gentner D, Rattermann MJ (1991) Language and the career of similarity. In: Gelman SA, Byrnes
548 JP (eds) *Perspectives on language and thought interrelations in development*. Cambridge
549 University Press, Cambridge, England
- 550 Gentner D, Toupin C (1986) Systematicity and surface similarity in the development of analogy.
551 *Cogn Sci* 10(3):277–300
- 552 Gentner D, Loewenstein J, Thompson L (2003) Learning and transfer: a general role for analogi-
553 cal encoding. *J Educ Psychol* 95:393–408
- 554 Gick ML, Holyoak KJ (1983) Schema induction and analogical transfer. *Cogn Psychol* 15:1–38
- 555 Gluck MA (1991) Stimulus generalization and representation in adaptive network models of cat-
556 egory learning. *Psychol Sci* 2:50–55
- 557 Goldstone RL (1994a) Similarity, interactive activation, and mapping. *J Exp Psychol Learn Mem*
558 *Cogn* 20:3–28
- 559 Goldstone RL (1994b) The role of similarity in categorization: Providing a groundwork. *Cognition*
560 52:125–157
- 561 Goldstone RL (1996) Alignment-based nonmonotonicities in similarity. *J Exp Psychol Learn*
562 *Mem Cogn* 22:988–1001
- 563 Goldstone RL, Medin DL (1994) The time course of comparison. *J Exp Psychol Learn Mem Cogn*
564 20:29–50
- 565 Goldstone RL, Medin DL, Gentner D (1991) Relations, attributes, and the non-independence of
566 features in similarity judgments. *Cogn Psychol* 23:222–264
- 567 Goldstone RL, Medin DL, Halberstadt J (1997) Similarity in context. *Mem Cogn* 25:237–255
- 568 Griffiths TL, Steyvers M, Tenenbaum JBT (2007) Topics in semantic representation. *Psychol Rev*
569 114(2):211–244
- 570 Hahn U (2003) Similarity. In: Nadel L (ed) *Encyclopedia of cognitive science*. Macmillan,
571 London
- 572 Hahn U, Bailey RM (2005) What makes words sound similar? *Cognition* 97:227–267
- 573 Hahn U, Chater N (1998) Understanding similarity: a joint project for psychology, case-based
574 reasoning and law. *Artif Intell Rev* 12:393–427
- 575 Hahn U, Chater N, Richardson LB (2003) Similarity as transformation. *Cognition* 87:1–32
- 576 Hayes-Roth B, Hayes-Roth F (1977) Concept learning and the recognition and classification of
577 exemplars. *J Verbal Learn Verbal Behav* 16:321–338
- 578 Hintzman DL (1986) Schema abstraction in a multiple-trace memory model. *Psychol Rev*
579 93:411–428
- 580 Hofstadter D (1997) *Fluid concepts and creative analogies: computer models of the fundamental*
581 *mechanisms of thought*. Basic Books, New York
- 582 Holyoak KJ (2005) Analogy. In: Holyoak KJ, Morrison RG (eds) *The Cambridge Handbook of*
583 *Thinking and Reasoning*. Cambridge University Press, Cambridge, UK

Comparison

- Holyoak KJ, Hummel JE (2000) The proper treatment of symbols in a connectionist architecture. 584
 In: Dietrich E, Markman A (eds) *Cognitive dynamics: conceptual change in humans and machines*. Erlbaum, Hillsdale, NJ 585
 586
- Holyoak KJ, Koh K (1987) Surface and structural similarity in analogical transfer. *Mem Cogn* 587
 15:332–340 588
- Holyoak KJ, Thagard P (1989) Analogical mapping by constraint satisfaction. *Cogn Sci* 589
 13:295–355 590
- Holyoak KJ, Thagard P (1995) *Mental leaps: analogy in creative thought*. MIT, Cambridge, MA 591
- Horgan DD, Millis K, Neimeyer RA (1989) Cognitive reorganization and the development of chess expertise. *Int J Pers Construct Psychol* 2:15–36 592
 593
- Hubel DH, Wiesel TN (1968). Receptive fields and functional architecture of monkey striate cortex. *J Physiol* 195:215–243 594
 595
- Huber J, Payne JW, Puto C (1982) Adding asymmetrically dominated alternatives: violations of regularity and the similarity hypothesis. *J Consum Res* 9:90–98 596
 597
- Hummel JE (2000) Where view-based theories break down: the role of structure in shape perception and object recognition. In: Dietrich E, Markman A (eds) *Cognitive dynamics: conceptual change in humans and machines*. Erlbaum, Hillsdale, NJ 598
 599
 600
- Hummel JE (2001) Complementary solutions to the binding problem in vision: implications for shape perception and object recognition. *Vis Cogn* 8:489–517 601
 602
- Hummel JE, Biederman I (1992) Dynamic binding in a neural network for shape recognition. *Psychol Rev* 99:480–517 603
 604
- Hummel JE, Holyoak KJ (1997) Distributed representations of structure: a theory of analogical access and mapping. *Psychol Rev* 104:427–466 605
 606
- Hummel JE, Holyoak KJ (2003) A symbolic-connectionist theory of relational inference and generalization. *Psychol Rev* 110:220–263 607
 608
- Imai S (1977) Pattern similarity and cognitive transformations. *Acta Psychol* 41:433–447 609
- Jakobson R, Fant G, Halle M (1963) *Preliminaries to speech analysis : the distinctive features and their correlates*. MIT, Cambridge, MA 610
 611
- James W (1890/1950) *The principles of psychology*. Dover, New York (Original work published 1890) 612
 613
- Katz JJ, Fodor J (1963) The structure of semantic theory. *Language* 39:170–210 614
- Kotovsky L, Gentner D (1996) Comparison and categorization in the development of relational similarity. *Child Dev* 67:2797–2822 615
 616
- Landauer TK, Dumais ST (1997) A solution to Plato's problem: the latent semantic analysis theory of the acquisition, induction, and representation of knowledge. *Psychol Rev* 104:211–240 617
 618
- Larkey LB, Love BC (2003) CAB: connectionist analogy builder. *Cogn Sci* 27:781–794 619
- Lee MD (2002) A simple method for generating additive clustering models with limited complexity. *Mach Learn* 49:39–58 620
 621
- Li M, Vitanyi P (1997) *An introduction to Kolmogorov complexity and its applications*, 2nd edn. Springer, New York 622
 623
- Markman AB, Gentner D (1993a) Structural alignment during similarity comparisons. *Cogn Psychol* 25:431–467 624
 625
- Markman AB, Gentner D (1993b) Splitting the differences: a structural alignment view of similarity. *J Mem Lang* 32:517–535 626
 627
- Markman AB, Gentner D (1996) Commonalities and differences in similarity comparisons. *Mem Cogn* 24:235–249 628
 629
- Markman AB, Gentner D (1997) The effects of alignability on memory. *Psychol Sci* 8:363–367 630
- Markman AB, Wisniewski EJ (1997) Similar and different: the differentiation of basic-level categories. *J Exp Psychol Learn Mem Cogn* 23:54–70 631
 632
- Medin DL, Shaffer MM (1978) A context theory of classification learning. *Psychol Rev* 85:207–238 633
 634
- Medin DL, Goldstone RL, Gentner D (1993) Respects for similarity. *Psychol Rev* 100:254–278 635

R.L. Goldstone et al.

- 636 Mitchell M (1993) Analogy-making as perception: a computer model. MIT, Cambridge, MA
- 637 Murphy GL, Medin DL (1985) The role of theories in conceptual coherence. *Psychol Rev*
- 638 92:289–316
- 639 Namy LL, Gentner D (2002) Making a silk purse out of two sow's ears: Young children's use of
- 640 comparison in category learning. *J Exp Psychol Gen* 131:5–15
- 641 Navarro DJ, Griffiths TL (2007) A nonparametric Bayesian method for inferring features from
- 642 similarity judgments. *Adv Neural Inform Process Syst* 19:1033–1040
- 643 Navarro DJ, Lee MD (2004) Common and distinctive features in stimulus representation: A modi-
- 644 fied version of the contrast model. *Psychon Bull Rev* 11(6):961–974
- 645 Neisser U (1967) *Cognitive psychology*. Appleton-Century-Crofts, New York
- 646 Nosofsky RM (1984) Choice, similarity, and the context theory of classification. *J Exp Psychol*
- 647 *Learn Mem Cogn* 10:104–114
- 648 Osherson D, Smith EE, Wilkie O, Lopez A, Shafir E (1990) Category-based induction. *Psychol*
- 649 *Rev* 97:185–200
- 650 Osterholm K, Woods DJ, Le Unes A (1985) Multidimensional scaling of Rorschach inkblots:
- 651 Relationships with structured self-report. *Pers Individ Dif* 6:77–82
- 652 Palmer SE (1975) Visual perception and world knowledge. In: Norman DA, Rumelhart DE (eds)
- 653 *Explorations in cognition*. Freeman, San Francisco
- 654 Palmeri TJ (1997) Exemplar similarity and the development of automaticity. *J Exp Psychol Learn*
- 655 *Mem Cogn* 23:324–354
- 656 Polk TA, Behensky C, Gonzalez R, Smith EE (2002) Rating the similarity of simple perceptual
- 657 stimuli: asymmetries induced by manipulating exposure frequency. *Cognition* 82:B75–B88
- 658 Reed SK (1972) Pattern recognition and categorization. *Cogn Psychol* 3:382–407
- 659 Rips LJ (1989) Similarity, typicality, and categorization. In: Vosniadu S, Ortony A (eds) *Similarity,*
- 660 *analogy, and thought*. Cambridge University Press, Cambridge, pp 21–59
- 661 Ritov I, Gati I, Tversky A (1990) Differential weighting of common and distinctive components.
- 662 *J Exp Psychol Gen* 119:30
- 663 Ross BH (1989) Distinguishing types of superficial similarities: Different effects on the access
- 664 and use of earlier problems. *J Exp Psychol Learn Mem Cogn* 15:456–468
- 665 Schvaneveldt RW, Durso FT, Goldsmith TE, Breen TJ, Cooke NM, Tucker RG, DeMaio JC
- 666 (1985) Measuring the structure of expertise. *Int J Man-Mach Stud* 23:699–728
- 667 Shanon B (1988) On similarity of features. *New Ideas Psychol* 6:307–321
- 668 Shepard RN (1962a) The analysis of proximities: multidimensional scaling with an unknown
- 669 distance function. Part I. *Psychometrika* 27:125–140
- 670 Shepard RN (1962b) The analysis of proximities: multidimensional scaling with an unknown
- 671 distance function. Part II. *Psychometrika* 27:219–246
- 672 Shepard RN (1972) Psychological representation of speech sounds. In: David EE Jr, Denes PB
- 673 (eds) *Human communication: a unified view*. McGraw-Hill, New York
- 674 Shepard RN (1982) Geometrical approximations to the structure of musical pitch. *Psychol Rev*
- 675 89:305–333
- 676 Shepard RN (1987) Toward a universal law of generalization for psychological science. *Science*
- 677 237:1317–1323
- 678 Shepard RN, Arabie P (1979) Additive clustering: representation of similarities as combinations
- 679 of discrete overlapping properties. *Psychol Rev* 86:87–123
- 680 Shiffrin RM, Steyvers M (1997) A model for recognition memory: REM: retrieving effectively
- 681 from memory. *Psychon Bull Rev* 4(2):145–166
- 682 Simon D, Holyoak KJ (2002) Structural dynamics of cognition: From consistency theories to
- 683 constraint satisfaction. *Pers Soc Psychol Rev* 6:283–294
- 684 Simonson I (1989) Choice based on reasons: the case of attraction and compromise effects.
- 685 *J Consum Res* 16:158–174
- 686 Sjöberg L (1972) A cognitive theory of similarity. *Goteborg Psychol Rep* 2(10)
- 687 Sloman SA (1996) The empirical case for two systems of reasoning. *Psychol Bull* 119:3–22
- 688

Comparison

- Smith EE, Sloman SA (1994) Similarity-versus rule-based categorization. *Mem Cogn* 22:377–386 689
690
- Smith EE, Shoben EJ, Rips LJ (1974) Structure and process in semantic memory: a featural model for semantic decisions. *Psychol Rev* 81:214–241 691
692
- Tenenbaum JB (1996) Learning the structure of similarity. In: Tesauro G, Touretzky DS, Leen TK (eds) *Advances in neural information processing systems*, 8. MIT, Cambridge, MA, pp 4–9 693
694
- Tenenbaum JB, De Silva V, Lanford JC (2000) A global geometric framework for nonlinear dimensionality reduction. *Science* 290:22–23 695
696
- Torgerson WS (1965) Multidimensional scaling of similarity. *Psychometrika* 30:379–393 697
- Treisman AM (1986) Features and objects in visual processing. *Sci Am* 255:106–115 698
- Tversky A (1977) Features of similarity. *Psychol Rev* 84:327–352 699
- Tversky A, Gati I (1982) Similarity, separability, and the triangle inequality. *Psychol Rev* 89:123–154 700
701
- Tversky A, Hutchinson JW (1986) Nearest neighbor analysis of psychological spaces. *Psychol Rev* 93:3–22 702
703
- Ullman S (1996) *High-level vision: object recognition and visual cognition*. MIT, London 704
- Wiener-Ehrlich WK, Bart WM, Millward R (1980) An analysis of generative representation systems. *J Math Psychol* 21(3):219–246 705
706
- Winston PH (1975) Learning structural descriptions from examples. In: Winston PH (ed) *The psychology of computer vision*. McGraw-Hill, New York 707
708
- Zhang S, Markman AB (1998) Overcoming the early entrant advantage: the role of alignable and nonalignable differences. *J Market Res* 35:413–426 709
710

Author Queries

Chapter No.: 7 0001085348

Queries	Details Required	Author's Response
AU1	Please check if "grounding" can be changed to "ground"	Yes
AU2	Please check if it is "reminder"	reminding - STET
AU3	'Rips et al., 1974' is cited in text but not given in the reference list. Please provide details in the list or delete the citation from the text.	Add Rips et al, 1973 To the references
AU4	Please provide appropriate chapter title, as chapters are unnumbered.	Delete reference
AU5	Please provide appropriate chapter title as chapters are unnumbered.	Delete reference to chapter

Uncorrected Proof